Date: Wednesday, December 5th, 2018  
Time: 8:00 a.m. – 11:30 a.m.  
Location: Workers United Hall, 750 East Ave., Rochester

**Why You Should Attend**
The pursuit of social and economic justice for all working people inevitably entails interaction with policymakers at all levels of government. In this half-day session, which will focus on state government, you will hear from experienced practitioners about the most effective ways to persuade elected officials that your perspective on issues is the one they should adopt. Topics include:

- The purpose of lobbying government officials
- Methods of communicating with legislators
- How to schedule, prepare for, and conduct a meeting
- Finding a legislator’s voting record and sponsored bills
- Tips: What to Do and What Not to Do
- Communicating back to your members and labor community

**Presenters:**
Brian Curran is the former Legislative Director for the Public Employees Federation and SEIU Local 200U and served for 12 years as a member of Rochester City Council.  
Ed Draves is an Albany-based lobbyist with the firm Bolton-St. Johns; he was formerly the Political and Legislative Director for AFSCME.

**Fee:** $50 per person; discounts for 3 or more from the same union.
Please send your registration in by November 28th, making your check payable to Cornell ILR and returning it to Alice Torres, Cornell ILR, 36 W. Main St., Suite 440, Rochester, NY 14614. Contact Linda Donahue at LHD4@cornell.edu with any questions.

Name(s)________________________________________

Union/Organization_________________________________

Address__________________________________________

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Amount to charge $______ Authorized signature________________________