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HOPPER CREEK ACQUIRED BY HOOPES VINEYARD

Wine Country Consultants represents both buyer and seller Napa Valley, August 2017 --- Hoopes Vineyard has acquired Hopper Creek Vineyard and Winery in Yountville, in a transaction handled by Wine Country Consultants, who represented both the buyer and the seller. “Small winery estate vineyard properties in the Napa Valley are almost impossible to find,” explains Robyn Bentley, the founder of Wine Country Consultants. “We were thrilled to assist both wine families with the sale and acquisition,” she added.

Hopper Creek’s proprietor, Dieter Tede, acquired the eight acre property in 1996. Hopper Creek produced wines from the estate’s Cabernet Sauvignon and Merlot vines. The name is a reference to the creek that borders the vineyard, which is located on the southern edge of Yountville. The Tede family personally identified the Hoopes brand as the family they wished to carry on their legacy of wine making. “We were delighted these two families came together so that they could each realize their goals,” explains Bentley. “This property was never on the market. After being introduced, the Tede family knew the Hoopes family would respect the property’s history and, clichés aside, take it to the next level,” she said.

Lindsay Hoopes, Owner and General Manager of Hoopes Vineyard, had been searching for a new home for her family’s winery for more than a year before finding the ideal location.

Hoopes Vineyard, founded by Lindsay’s father Spencer in 1985, was based in their home estate vineyard in Oakville. After a career in San Francisco (including a stint working for the San Francisco D.A.), Lindsay joined the business in 2013. Since then the portfolio of wines has expanded and over time the family realized that they
needed a vineyard-winery where they could welcome customers. “What’s hurt small producers is that it’s very expensive to buy a property and get permitted,” she explains. “Small producers like ourselves are getting priced out of the market. To stay relevant we needed a home where we could have complete control over our grapes and have the setting to show our boutique wines,” she added. “We wanted to create a small production facility where we could make small lots of wine, entertain our guests and tell our story,” she said. “We are delighted to make the former Hopper Creek property our new home. Its bucolic setting, so close to the town of Yountville, is an ideal solution for us,” she added.

Hoopes Vineyard’s current releases are the 2014 Hoopes Napa Valley Cabernet Sauvignon ($50.00), 2013 Hoopes Oakville Cabernet Sauvignon ($75.00), 2013 Hoopes Dante’s Block Cabernet Sauvignon ($100.00), 2015 Hoopes Rose Napa Valley ($35.00), 2014 Hoopes Genny’s Vineyard Chardonnay Carneros ($50.00) and the 2016 Hoopes Coombsville Sauvignon Blanc ($35.00).

After 25 years of working for corporate realtors, Robyn Bentley founded Wine Country Consultants in March 2008. Recently her firm represented both the buyer and seller in the acquisition of Kitchak Cellars by Jan Krupp of Krupp Brothers, former owner of Stagecoach Vineyards.

For the last ten years Bentley has worked from her offices in St. Helena, Portland (OR) and Walla Walla (WA). Wine Country Consultants also has affiliates in France, Italy, Argentina, South Africa and Australia. “My team and I bring a deep understanding of the historical importance every property holds,” Bentley explains, “and we provide a group of professionals from the wine industry to assist each client with their own very specialized needs,” she adds. Wine Country Consultants’ expertise covers the complex nuances of estate vineyards, wineries, raw land and legacy properties. Wine Country Consultants’ St. Helena office is located at 1485 Main Street, Suite 301, 707/477-8420 and also has offices in Walla Walla, Portland and partners in Bordeaux.

More at www.winecc.net.