MOGSC Support Message for OGA

In view of the present volatile climate, it is more imperative than ever to facilitate and encourage a greater sharing of knowledge and resources in order to uplift the capabilities of the local Oil & Gas players. Companies should venture into becoming owner of technologies and strengthen their operational efficiency to increase their competitive advantage and become more resilient against future volatility and unexpected market downturns.

As part of MOGSC’s vision to showcase Malaysia as a regional hub for Oil & Gas services, we had successfully organized the 4th installation of the Malaysian Oil & Gas Services Exhibition and Conference (MOGSEC 2018) last year.

Serving as a platform to exhibit and showcase the success stories, capabilities and progress of local service providers, the event saw the participation of more than 7,000 quality trade and professional visitors who were looking to source for the latest products, services and technology from the market and to connect with new suppliers, business partners and customers.

Hot on the heels of MOGSEC 2018, we are indeed to champion the industry once again by offering our support to OGA 2019. Indeed, OGA 2019 further complements MOGSC’s own efforts to establish greater cooperation and understanding between local industry players through the biennial Malaysian Oil & Gas Services Exhibition and Conference (MOGSEC), which will return in September 2020.

On that note, we would like to take this opportunity to congratulate the organisers of OGA 2019 and wish all participants a fruitful and productive experience.
MOGSC President and MOGSC Advisor & Trustee with YB Tuan Lim Guan Eng, Minister of Finance, Malaysia, YBhg. Tan Sri Wan Zulkiflee Wan Ariffin, President & Group CEO, PETRONAS, YBhg. Tan Sri Dato’ Seri Shahril Shamsuddin, President & Group CEO, Sapura Energy and other delegates at OGA 2019. Also shown, YB Minister signing the Innovation Plaque.

MOGSC EXCO with YBhg. Datuk Ahmad Nizam Salleh, Chairman, PETRONAS

MOGSC EXCO with YBhg. Datuk Mohd Anuar Taib, Executive Vice President & CEO, Upstream, PETRONAS
Once again, MOGSC provided an opportunity for our members to have a presence at OGA 2019 by exhibiting in the MOGSC Pavilion. The companies exhibiting this year are:

1. WEG South East Asia Sdn Bhd
2. Riken Keiki (M) Sdn Bhd
3. Sinco Automasi Sdn Bhd
4. DRB-HICOM EZ-Drive Sdn Bhd
5. Ranaco Marine Sdn Bhd
6. Tech-Rentals (M) Sdn Bhd
7. Radii Teknologi Sdn Bhd
Engagement with Myanmar Oil & Gas Services Society (MOGSS)

On the first day of OGA 2019, MOGSC met with our counterpart from Myanmar Oil & Gas Services Society (MOGSS). The delegation was led by their Chairman, U Pyi Wa Tun.

Based on the discussions between the two organizations, MOGSC will assist to promote the Myanmar Energy Forum to be organized by MOGSS to MOGSC members (expected date of the forum on 17-19 October 2019) in Nay Pyi Taw, Myanmar. MOGSC suggested, to create interest among Malaysian companies, for MOGSS to present the Opportunities in Myanmar in KL sometime in August, ahead of the forum in October.

MOGSC also suggested for MOGSS to be involved in the Myanmar Country Session during OTC Asia 2020 and to send a delegation to MOGSEC 2020.
Malaysia-Korea Offshore Council (M-KOC)

The Malaysia-Korea Offshore Council (M-KOC) held its 9th Annual Meeting on the second day of OGA 2019, on 19th June 2019 at Impiana KLCC Hotel. MOGSC President presented to the Korean Delegation on MOGSC followed by a short introduction by each Korean company.

Offshore Korea 2020

On 19th June 2019, on the sidelines of OGA 2019, the Busan Marine Equipment Association (BMEA) and MOGSC signed an agreement for the Malaysian Pavilion at Offshore Korea 2020 that will be held from the 13th to 15th October 2020 in Busan, Korea. Keep a look out for more information on this and the special benefits for MOGSC members!
Malaysia is one of the pioneers in Oil & Gas exploration which dates back to 1910. Hence, we have a long tradition of managing hydrocarbons. To date, we have about 2,600+ OGSE (Oil & Gas Services and Equipment) companies in Malaysia contributing to the sustainability of this industry. However, we have less than 2% of OGSE companies who actually own indigenous technologies. Many whom started as agent-principle, continued their legacy. Subdued oil prices and compressed margins requires companies to innovate and to offer solutions to the industry. This is a necessity for survival - differentiation, improve the margin and enhance the value proposition to the customers.

With this notion, the Innovation Working Group from the Malaysian Oil & Gas Services Council (MOGSC) with its partner, the Malaysia Petroleum Resources Corporation (MPRC), organized their inaugural OIA (OGA Innovation Award) 2019 and Innovation Space supported by MATRADE, MIDA and SMECorp. It was held in conjunction with OGA 2019 (18-20 June 2019) to promote the culture of building businesses by developing and commercialising technology. OIA 2019 was held to recognise and honour local companies and individuals who are at the forefront of home-grown innovation and to spur the techno-preneurship among Malaysians.

The main highlight of the event is the 8 selected SMEs and start-ups from more than 20 submissions that were screened initially based on their technology content, creativity and commercial viability. Based on these criteria, the selected companies exhibited their technologies during OGA in the “Innovation Space” pavilion. OIA 2019 saw the participation from Invigour Energy, Reservoir Link Solutions, Synergy Factors, Neu Zenith, Sirim Tech Venture, Teraju Petroleum, ProEight and VROC,
During the first 2 days, the companies were evaluated by more than 60 "mystery shoppers or evaluators" from various organizations ranging from PETRONAS, PACs, Venture Capitalists, Private Investors, Government Agencies, Trade Unions and some selected NGOs. Based on the assessment, the best 5 companies were selected to participate in the pitching competition that was held during the last day of OGA and competing for the inaugural OGA Innovation Award 2019. The companies were judged by an experienced and distinguished panel of judges during the pitching event. The pitching event was also participated by potential investors, government agencies and representatives from various organizations whom could be the potential clients or partners of the solutions offered by the participants. OIA 2019 winner was accorded to ProEight, whilst VROC was the runner-up and Reservoir Link Solutions was the second runner-up.

MOGSC is proud to be a founding member of the OGA Innovation Awards (OIA), with its aim to grow Malaysian home innovations to be on par with other enviable countries. We hope that this platform can give birth to many more home-grown technologies to unlock the economy of the future and to contribute to the sustainability of the industry. This platform involved training-up participating companies to pitch, linking the programs from government agencies to be channelled to promote innovations and commercialization, finding pilot project and investment opportunities. (By: Anwarudin Saidu Mohamed, MOGSC EXCO Member and Innovation Working Group Mentor)
The 20th Asia Oil & Gas Conference (AOGC), hosted by PETRONAS was held from the 23rd to 25th of June 2019 at the KL Convention Centre. It was officiated by the Prime Minister of Malaysia, YAB Tun Dr. Mahathir Mohamad. MOGSC also attended the conference and had an exhibition booth.
MOGSC President and Secretariat with PETRONAS Chairman, YBhg. Datuk Ahmad Nizam Salleh

MOGSC President and Secretariat with PETRONAS President & Group CEO, YBhg. Tan Sri Wan Zulkiflee Wan Ariffin