

Seminar—Have You registered?

Early bird rate expiring March 15, 2011.

ASIS Central Pennsylvania Chapter 79 is pleased to announce and open registration for our Annual Seminar, *Executive Development for the Security Professional: A Leadership Seminar*, to be held May 20, 2011, from 8:00 AM to 3:30 PM, at the Hershey Country Club.

This exciting program will afford an opportunity for top-notch professors and exemplary business leaders to deliver dynamic presentations similar to those offered at the Wharton/ASIS Program for Security Executives, and the ISMA Security Executive Development Program at the Kellogg School of Management. We are confident that this year's seminar will provide maximum appeal with unprecedented value to a wide audience of security and corporate professionals from central Pennsylvania and beyond.

The program will run from 8:00 AM to 3:30 PM, allowing for plenty of time on the Hershey Country Club's enviable greens and time to enjoy the Hershey Spa's world-renowned spa services and amenities. In addition, Hersheypark will be open for the season. Reservations at the Hotel Hershey and Hershey Lodge may be available at a reduced rate – please email Steve Hensley (stephen.hensley@highmark.com) if interested in hotel accommodations.

Registration includes a Continental Breakfast and Buffet Lunch.

Individual/Student Registration: \$125.00/\$35.00 (or early bird rate of \$75 if you register before March 15) There is no early bird rate for the Student Registration.

Sponsor Registration: (includes one individual registration): \$175.00

Exhibitor Registration: (includes two individual registrations): \$300.00

You may REGISTER and PAY ONLINE or You may register by completing and emailing the appropriate form, or by mailing to the address indicated on the registration form. Please pay your registration fee by check or credit card as listed on the registration form.

See the accompanying forms in the newsletter, or visit our website at <http://paasis.wordpress.com>

An award winning newsletter
for the second straight year!

Next Meeting:

March 17, 2011

Location:

Camp Hill Giant Community Room

Camp Hill, PA 17011

**Speaker: John Sancenito,
President, INA**

Topic: The Dangers of Social Networking

Cost: none, breakfast will be provided for a fee of \$10.00

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Calendar of Events for Chapter 79

Board Meetings

Board Members

March 16—Appalachian Brewing Company—Carlisle Pike
April 20—Bear's Den—Hershey Lodge

May 11—Bear's Den—Hershey Lodge (Seminar Planning Meeting)
June 15—Appalachian Brewing Company—Carlisle Pike

July—No Meeting
August 17—Appalachian Brewing Company—Carlisle Pike

September 14—Bear's Den—Hershey Lodge
October 19—Appalachian Brewing Company—Carlisle Pike

November 16—Bear's Den—Hershey Lodge
December 14—Appalachian Brewing Company—Carlisle Pike

ALL ARE WELCOME TO ATTEND



Start time
is 6PM



Chairperson	<i>John Maffey CPP</i>
Vice Chairperson	<i>Chuck Gouldner, CPP Bill Miller, CPP, PSP, CFI</i>
Secretary	<i>Tracey Bray</i>
Treasurer	<i>Tim Shellenberger, CPP</i>
Membership Chairperson	<i>Stephen Hensley</i>
Program Chairperson	<i>David Crozier</i>
Newsletter Editor	<i>Jacquie Lively-LaFata, CPP</i>
Legislative Rep	<i>Mick Moritz, CPP Steve Kristovensky, CPP</i>
ASIS Foundation Rep	<i>Mike Nagurny, CPP</i>
Certification & Education Rep	<i>Lt. Rich Kovalik</i>
Placement Chairperson	<i>Wayne Wheeler</i>
Law Enforcement Liaison	<i>Beth Elliott</i>
Private Security Services Council Rep	<i>Dave Sherrid</i>
Webmaster	<i>Rick Kelly, CPP</i>
Historian	<i>Katherine Chadwick</i>
CSO Council Rep	
Young Professionals Chairperson	

Chapter Meetings/Educational Programs

Please try to join us at the following monthly meetings...

Meeting Structure/Format

Meetings are scheduled from 7:45-9:30

March 17—Camp Hill Giant
April 21—Hershey Country Club

May 20—Annual Seminar (Hershey Country Club, Details to Come)
(There will be no May Chapter meeting)

June 16—Camp Hill Giant
July—No Meeting
August 18—Camp Hill Giant
September 8—Golf Outing (Links at Gettysburg, details in newsletter)
September 15—Hershey Country Club
October 20—Camp Hill Giant
November 17—Hershey Country Club
December 15—Camp Hill Giant
December 16—Chapter Christmas Party (Hershey Park, Details to Come)

- Breakfast and networking 7:45 - 8:10
- 8:10 - call to order
- Pledge
- Moment of silence
- Welcome remarks and meeting agenda
- Introductions around room
- Chair reports
- Good of the order
- 8:45-9:30 - speaker
- Close of meeting

Chapter Officers Reports

Chairman's Comments

Dear Fellow ASIS Chapter 79 Members,

The February meeting held at the Hershey Country Club saw a large number of new members as first time attendees - we welcome them all. As a thank you for joining ASIS and affiliating with Chapter 79, new members attending their first chapter meeting are provided a voucher for breakfast at their next Chapter meeting.

Progress continues on our annual seminar to be held May 20 at the Hershey Country Club. This Leadership Conference should attract a wide array of professionals who may benefit from hearing about the experiences and leadership techniques employed by the various presenters. Early bird registration rates expire on March 15; we encourage all to consider spending a day on their professional development.

The chapter has recently solicited members to assist in nominating candidates for Law Enforcement Officer and Security Professional of the Year awards. Please do take the time to consider deserving professionals you may know who have developed their careers and professional expertise in such a manner that our membership can join together in recognizing such exemplary men and women. Rich Kovalik is in charge of this process and can be reached at rkovalik@ina-inc.com.

Finally, thank you to all members who have been participating in chapter activities and initiatives. From the surveys to the meetings and upcoming seminar, there has been an increase in the level of membership activity which effectively benefits all by supporting and enhancing our profession.

Please do not hesitate to contact me or any Board member with suggestions that might assist Chapter 79 and its members.

Respectfully yours,

John Maffey
jfmaffey@m3corporation.com
 717-790-0500 ext 112

Treasurer's Report

The current balance in the PayPal account as of 2/15/2011 is \$2,196.80. This balance reflects the monthly charge posted by PayPal of \$30.00 as well as a few early Chapter seminar registrations.

The following outlines the Chapter's checking account activity from the previously reported balance through 1/31/11:

	Debit	Credit	
Previous Balance 12/31/10			\$ 5,150.56
ASIS Foundation - Calling Card Donations	\$ 3,025.25		
2009 ASIS Awards		\$ 300.00	
Calling Card Donations		\$ 970.00	
Christmas Party		\$ 860.00	
Giant - Jan Chapter Meeting	\$ 197.36		
Interest Earned 1/31		\$ 0.15	
Chapter Account Balance as of 1/31/11			\$ 4,058.10

Pending deposits not reflected total \$150 from the January Chapter meeting.

Total Chapter equity as of January 19, 2011 is \$6,404.90.

Secretary's Report (Monthly Minutes)

February 17, 2011

Hershey Country Club
 Attendance: 35 members, 3 guests

The meeting was called to order by Chairperson John Maffey CPP. He opened the meeting with the Pledge of Allegiance and a moment of silence.

The Secretaries Report was given

Treasurer's Report was given. Account balance as of 01/31/11 is \$4,058.10

Membership Committee reported on current efforts to reach out to members that have not renewed their membership or are in active.

There have been some positive results.

Mick Moritz reminded members that the Foundation does match scholarship money and anyone interested should be sure to get current information on available scholarships

Steve Kristovensky confirmed that there will be a certification review course made available if we can get 6 confirmed people.

The decision will be made one month before the scheduled event. The reviews offered will cover

CPP sand PSP materials.

Mike Nagurny reviewed the help available for those seeking employment through the Chapter Newsletter and Website.

Beth Elliott gave an update on the Website and current effort to make it more user friendly. Improvements will be coming soon.

A Board meeting was held on the evening of 2/16/11 at the Bears Den in Hershey. Based on that meeting the following business was presented to the membership.

For anyone attending the review course CPP Study Guides can be made available for \$50

Mike Nagurny reminded the Board when using ASIS logo in conjunction with a promotion the Logo must be approved by National.

There will only be 30 scholarships offered in 2011 by National so submitting applications early is important.

Chapter Resource Guides are available on CD; see John Maffey if you need one.

It was voted to present any first time attendee to our monthly meeting a

free breakfast voucher for use at the next meeting. Seven of these were presented at the meeting.

David Crozier was recognized for the Chapter Newsletter winning the Newsletter of the Year. Mick Moritz will follow up with National and identify how CEU are awarded for attending ASIS functions.

The Board voted to purchase 4 Webinar CD presentations for \$79ea from National these can be used in anyway the chapter chooses for educational purposes.

Beth Elliott is reviewing the criteria necessary for being recognized as the Website of the year. The evaluation period is June to December

The annual chapter seminar will be held on May 20th at the Hersey Country Club. The theme will be Leadership Development.

The cost to attend is as follows: Early Bird registrations by March 15th \$75, after that regular registration fee will be \$125 with the cost at the door being \$150. Student registration will be \$35.

The final agenda and speakers will be issued by March 1st.

Two volunteers are needed to assist Steve Hensley with the solicitation of vendors and sponsors.

Awards to be presented at the seminar will be finalized along with the agenda.

Program schedule in coming months

March-Leadership Public & Private

April Public-private cooperation

May

June - Airport security
 August-Drug Use in the Workplace

September

October-Human Resources & Security

November

December

The chapter will award two free registrations to the Annual Seminar & Exhibits to be held in Orlando in 2011, one offered by International, and the other offered by the chapter.

The meeting was adjourned at 9:30am. The next chapter meeting will be Thursday March 17th at the Community Center at Giant Food Store in Camp Hill, PA.



Program Review

Speaker: Stephen D. Keech, Sales Manager and District Manager LCA Sales

Mr. Keech started in the video industry in 1976 with Visual Sound Company designing and implementing Audio Visual applications. In 1983 he started with LCA working exclusively on Security applications for video, access control and various affiliated products

Topic: Why migrate to IP video?

Mr Keech outlined many of the factors that make switching to IP the right thing to do for both Return on Investment and quality video for the end user.

- Applications for megapixels
- Technology and HD quality
- IP surveillance sales now are over \$25million.
- Analog sales are going down
- IP allows for less cost in cabling and adding additional cameras
- Wireless connectivity more reliable than analog
- Open architecture for enhanced integration
- No finite limits like analog
- Analog is based on 70 year old technology NTSC
- H.264 is recommended compression
- Cost of storage is less than analog
- Excellent with analytics for facial recognition and enhanced video

POE (power over Ethernet) reduces installation cost

Five critical factors to balance individual needs:

- Resolution needs
- Low light capacity requirements
- Dynamic range
- Bandwidth acceptable to IT
- Storage needed
- Determine quality needs 1.3 megapixel is the most popular

WEBINARS
brought to you by **ASIS INTERNATIONAL**

Webinars—short, live events that bring the latest information to your home, chapter meeting, desktop, or conference room.

Best Methods for Using Internet Search and Analysis in Intelligence and Investigations— March 30

Corporate Kidnapping: Preparing Management for the Unthinkable—April 27

All Webinars
begin at NOON

Member News

To report any Member News & Notes, please email David Crozier at david_crozier@comcast.net, or call David at 717-418-1014

Here we grow

If you have a colleague currently not a member, bring them as a guest. The benefits of membership are enormous. Come grow with us...

Certifications



For years the world has recognized a need for competent professionals who can effectively manage complex security issues that threaten people and the assets of corporations, governments, and public and private institutions. As the emphasis on protecting people, property, and information increases, it has strengthened the demand for professional managers. To meet these needs, the ASIS International administers the Certified Protection Professional program.

Nearly 10,000 professionals have earned the designation of CPP®. This group of professionals has demonstrated its competency in the areas of security solutions and best-business practices through an intensive qualification and testing program. As a result, these men and women have been awarded the coveted designation of CPP®, and are recognized as proven leaders in their profession.



Employers, whether in private business or in public law enforcement, demand finely-honed investigative skills and more thorough case management.

The new investigations certification will help employers identify those professionals who have the specific, in-depth competency and knowledge required not only to get the job done - but to get it done right.

The investigations examination is targeted to security professional whose primary responsibility is to conduct investigations. It consists of multiple-choice questions covering tasks, knowledge, and skills in:

- **Case Management**
- **Evidence Collection**
- **Case Presentation**



Today's employers want highly-trained professionals who have solid, hands-on experience with both current and emerging security technologies and solutions. This means that there are multiple areas in which physical security specialists must be knowledgeable.

The physical security certification will separate those who have this technical background from those who do not, giving them that professional edge.

The physical security examination is targeted to security professionals whose primary responsibility is to conduct threat surveys; design integrated security systems that include equipment, procedures, and people; or install, operate, and maintain those systems. The test consists of multiple-choice questions covering tasks, knowledge, and skills in:

- **Physical Security Assessment**
- **Application, Design and Integration of Physical Security Systems**
- **Implementation of Physical Security Measures**

Educational Offerings delivered by Chapter 79 Members...

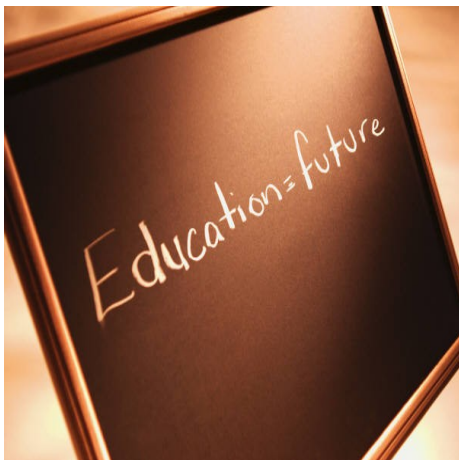
As a chapter with such a diverse membership, we are blessed to have a talented group of individuals with whom we are associated. Oftentimes, we are fortunate to have our members instruct beneficial courses to further the educational endeavors of the members of our chapter, and those of the businesses which are represented within the areas that our membership covers.

Daniel J. Benny, Ph.D., CPP, PCI, CFE, CCO will be instructing the following courses at the HACC Public Safety Center:

Pre-Employment Background Investigation
April 2, 2011 0800-1500

Private Investigation
April 9, 2011 0800-1500

To register go to www.hacc.edu



Positive Officer Safety Training

Tactical Skills and Awareness for Professional Security

March 12 and 13, 2011 • Summerdale, PA

Security Training for Security Professionals

- Security Officer Safety**
- Threat Awareness and Communications**
- Tactical Force Training:**
 - Defensive Skills
 - OC Defensive Spray
 - Security Expandable Baton
 - Handcuffing Tactics



Build on ACT 235 basic skills

Improve your resume and performance

Learn techniques to safely protect yourself and others

Understand Security Officer Use of Force



Who should attend:

- Corporate Security Professionals
- ACT 235 Certified Security Officers
- Uniformed Security Officers seeking
- Students and future Security personnel

TRAINING LOCATION:

Central Pennsylvania College
West Milano Hall, Corner of
College Hill Rd. and B-Street,
Summerdale PA.

TRAINING REQUIREMENTS:

Physical condition to participate in active tactical training and exercises

Active or Future Employment in Security

Clear Criminal Record

Compliance with Training Safety Waiver

Contact John Wilk for additional details and to request a registration packet



Experienced Instructors,
Experienced Security Professionals

For REGISTRATION INFORMATION, Please contact

Instructor John Wilk at

717-648-0667 or email

ja.wilk@yahoo.com

Saturday March 12, 2011: 8:00AM to 5:00PM
(Training and Skills)

Sunday March 13, 2011: 8:00AM to 12:00PM
(Certification Exams and Live OC Spray)

\$150.00 per student

Check, Money Order, or Credit Card via PayPal

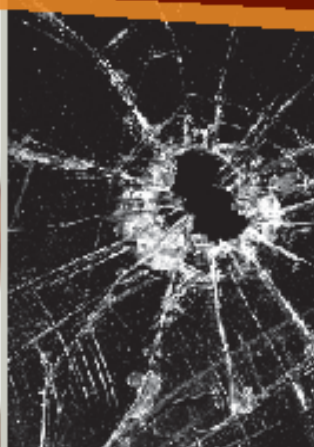
Pre-registration Required

PHILADELPHIA
April 7th

ACTIVE SHOOTER...

Regional Training Seminar

READINESS, RESPONSE, AND RECOVERY



The odds of an Active Shooter situation occurring at your workplace are remote, but the impact is always devastating. **The Active Shooter... Readiness, Response and Recovery** training seminar focuses on understanding and responding to an Active Shooter event by highlighting case examples, exploring early warning signs and prevention strategies, as well as presenting individual and organizational response strategies to survive the unthinkable.

Who Should Attend?

This seminar is essential for anyone who is specifically charged with the safety and security of the people within their organization.

- Corporate Leadership
- Security Professionals
- Security Managers
- Government Executives & Managers
- Risk Managers
- University & Campus Security
- Law Enforcement
- NGO's & non-Profits
- HR Managers

Who is the Active Shooter?

Learn perspectives and insights on the nature of violence.

What is the threat?

Learn the internal and external dangers, early warning signs and prevention strategies.

What can you do to survive?

Learn strategies that could save your life and those you protect.

What can your organization do?

Explore Best Practices and receive the CPPS Active Shooter Response Planning Guide.



CPPS || North 108 Washington, Ste 600, Spokane, WA 99201
1-800-990-4541 || info@CPPSite.com

\$395 /attendee

REGISTER ONLINE AT

www.CPPSite.com

ASIS INTERNATIONAL™ 2011 Golf Outing

Central Pennsylvania Chapter

The Links at Gettysburg | Gettysburg | PA | 17325



- Thursday, September 8, 2011
- 1:30 p.m. shotgun start
- Golf and dinner for \$95 (see registration form for payment details and an EARLY BIRD SPECIAL)
- Dinner includes BBQ chicken, St. Louis Ribs, scalloped potatoes, pasta salad, garden salad, fresh fruit, dessert, and beverage service.
- Golf one of the premier public courses with the ambiance of the Gettysburg area.



Many contests and prizes are included!



ASIS Chapter 79
Central
Pennsylvania

Questions? Contact
David Crozier
717-798-2336
david_crozier@ccmcast.net

Join us for an afternoon of fun and excitement! The annual golf outing is an excellent opportunity to network with your peers in a casual and relaxed atmosphere.

Proceeds benefit the Chapter's educational scholarships and other charitable causes.

Sponsorship Opportunities Available

Please consider a sponsorship or door prize donation. We also appreciate your help in soliciting other contacts, vendors, suppliers, etc. for sponsorships to ensure that this year's event is a huge success!

Registration Forms will be emailed to all members. Thank you for your continued support of ASIS Chapter 79. We look forward to seeing you in September!

Mark your calendars for this event. The sponsorships will remain unchanged, with an additional Platinum Sponsor being added. The early bird special is \$80/golfer* good through June 30, 2011. Sponsorships are Platinum—\$1000 (8 Golfers, Dinner, and Tee Signs), Gold—\$550 (4 Golfers, Dinner, Tee Signs), Silver—\$375 (2 Golfers, Dinner, Tee Signs) and Bronze—\$80 (Tee Signs). *The early bird special does not pertain to sponsorships.



"Executive Development for the Security Professional: A Leadership Seminar", is the topic of the Central Pennsylvania ASIS Chapter # 79 Annual Seminar, which will be held at the Hershey Country Club located in Hershey, PA on May 20 2011, 8:00 am – 3:30 pm.

Please complete this registration form and return with payment to:
Annual Seminar Registration
ASIS Chapter 79
PO Box 1591
Camp Hill, PA 17001

This is the registration form for individuals (members, non-members and students). For an exhibitor or sponsorship registration, please download the appropriate form at www.paasis.org.

Early bird special: Register before March 15 and pay only \$75.

Same day fee (at the door) is \$150.00

Seminar fees (please check one)

- Regular seminar registration fee (member or non-member): \$125.00
- Student seminar registration fee (member or non-member): \$35.00

Individual Registration	
Name _____	Title _____
Business name _____	Business category _____
ASIS member? <input type="checkbox"/> Yes <input type="checkbox"/> No	ASIS member number _____
Address _____	Email _____

Phone _____	Fax _____

Payment Method

Amount: \$ _____

- Check Enclosed (make payable to Central PA ASIS)
- MasterCard Visa American Express

Account # _____

Expiration _____ Amount _____

Cardholder Signature _____

All fees must be paid in US dollars. Registrations will not be processed unless they are paid in full. Positive identification will be required for admission. One attendee per form. Reproduce this form as necessary.

If you prefer to register and pay online, please visit www.paasis.org.



"Executive Development for the Security Professional: A Leadership Seminar", is the topic of the Central Pennsylvania ASIS Chapter # 79 Annual Seminar, which will be held at the Hershey Country Club located in Hershey, PA on May 20 2011, 8:00 am – 3:30 pm.

Please complete this registration form and return with payment to:
Annual Seminar Registration
ASIS Chapter 79
PO Box 1591
Camp Hill, PA 17001

This is the registration form for sponsors. For an individual or exhibitor registration, please download the appropriate form at www.paasis.org.

The deadline for sponsor registration is 04/30/2011/.

Sponsor amount: \$175.00 includes one individual registration

Sponsor Registration	
Name _____	Title _____
ASIS member? <input type="checkbox"/> Yes <input type="checkbox"/> No	ASIS member number _____
Business name _____	Business category _____
Address _____	Email _____
_____	_____
Phone _____	Fax _____
Sponsorship name and or logo for signs must be submitted by 04/30/2011.	
Sponsor opportunities include:	
1. Registration table 2. Breakfast table 3. Mid morning coffee break table 4. Lunch table 5. Afternoon coffee break	

Payment Method

Amount: \$ _____

- Check Enclosed (make payable to Central PA ASIS)
 MasterCard Visa American Express

Account # _____

Expiration _____ Amount _____

Cardholder Signature _____

All fees must be paid in US dollars. Registrations will not be processed unless they are paid in full. Positive identification will be required for admission. One attendee per form. Reproduce this form as necessary.

If you prefer to register and pay online, please visit www.paasis.org.



"Executive Development for the Security Professional: A Leadership Seminar", is the topic of the Central Pennsylvania ASIS Chapter # 79 Annual Seminar, which will be held at the Hershey Country Club located in Hershey, PA on May 20 2011, 8:00 am – 3:30 pm.

Please complete this registration form and return with payment to:
Annual Seminar Registration
ASIS Chapter 79
PO Box 1591
Camp Hill, PA 17001

This is the registration form for exhibitors. For an individual or sponsorship registration, please download the appropriate form at www.paasis.org.

The deadline for exhibitor registration is 04/30/2011.

Seminar fees: Exhibitor \$300.00 price includes two registrations.

Exhibitor Registration	
Name _____ (Attendee one)	Title _____
ASIS member? <input type="checkbox"/> Yes <input type="checkbox"/> No	ASIS member number _____
Name _____ (Attendee two)	Title _____
ASIS member? <input type="checkbox"/> Yes <input type="checkbox"/> No	ASIS member number _____
Business name _____	Business category _____
Address _____	Email _____

Phone _____	Fax _____
<i>Exhibitor marketing materials can be included in attendee program folders. Please arrange to provide these materials to Steve Hensley by April 30, 2010 (stephen.hensley@highmark.com).</i>	

Payment Method

Amount: \$ _____

- Check Enclosed (make payable to Central PA ASIS)
 MasterCard Visa American Express

Account # _____

Expiration _____ Amount _____

Cardholder Signature _____

All fees must be paid in US dollars. Registrations will not be processed unless they are paid in full. Positive identification will be required for admission. One exhibitor company per form. Reproduce this form as necessary.

If you prefer to register and pay online, please visit www.paasis.org.



2011 Golf Outing Registration Form

Contact Name: _____
E-mail (REQUIRED): _____
Company Name: _____
Address: _____
Phone Number: _____

Golf Outing to be held at The
Links at Gettysburg,
Gettysburg, PA
Thursday, September 8, 2011
1:30 p.m. Shotgun start

Golfers' names:
1. _____
2. _____
3. _____
4. _____

Early Bird Special: Register and Pay
before June 30, and save \$15.
*does not pertain to sponsorships.

Payment

Golfers x \$95.00 per golfer = _____ TOTAL DUE **EARLY BIRD Cost \$80.00**

Visit <http://paasis.wordpress.com/> to register and pay online.

Method of Payment: Visa Mastercard Check Enclosed
Name on Credit Card: _____
Card #: _____
Expiration Date: _____
Signature: _____

Make checks payable to: **ASIS Chapter 79**

Payment must be received by August 20.
Confirmation of your reservation will be e-mailed to you from David Crozier along with directions to the course.

Registrations will not be processed until paid in full. Payment must be made in U.S. dollars.

Mail this Registration Form with payment to:

ASIS Chapter 79
c/o David Crozier,
271 Brick Church Road
Enola, PA 17025

Can we also count on your company
to provide a door prize?
YES _____ NO _____

Email: david_crozier@comcast.net



2011 Golf Outing Sponsorship Form

Contact Name: _____
E-mail (REQUIRED): _____
Company Name: _____
Address: _____
Phone Number: _____

Golf Outing to be held at The
Links at Gettysburg,
Gettysburg, PA
Thursday, September 8, 2011
1:30 p.m. Shotgun start

Sponsorship Level:

- Platinum – Includes golf & dinner for eight plus two tee signs (\$1000)
- Gold – Includes golf & dinner for four plus two tee signs (\$550)
- Silver – Includes golf & dinner for two plus two tee signs (\$375)
- Bronze – Two tee signs (\$80)

NOTE: You must email your company logo (as you want it to appear on the tee signs) to David Crozier at david_crozier@comcast.net by August 20.

Golfers' names:

- | | |
|---------------------------------|---------------------|
| 1. _____ (Silver/Gold/Platinum) | 5. _____ (Platinum) |
| 2. _____ (Silver/Gold/Platinum) | 6. _____ (Platinum) |
| 3. _____ (Gold/Platinum) | 7. _____ (Platinum) |
| 4. _____ (Gold/Platinum) | 8. _____ (Platinum) |

Visit <http://paasis.wordpress.com/> to register and pay online.

Method of Payment: ___ Visa ___ Mastercard ___ Check Enclosed
Name on Credit Card: _____
Card #: _____
Expiration Date: _____
Signature: _____

Make checks payable to: **ASIS Chapter 79**
Payment must be received by August 20.
Confirmation & directions to the course will be e-mailed to you from David Crozier.
Registrations will not be processed until paid in full. Payment must be made in U.S. dollars.

Registration and payment can also be made to:
ASIS Chapter 79
c/o David Crozier
271 Brick Church Road
Enola, PA 17025

Can we also count on your company
to provide a door prize?
YES _____ NO _____

Email: david_crozier@comcast.net



Focus on Careers in Security

My name is David L. Johnson, and I'm among the newest members of Chapter 79. I have recently renewed my ASIS membership after perhaps a ten year hiatus. I used to belong for a long time and I was a member of the Quantico, VA Chapter but left when my wife and I moved to the mountains in PA and began living our piece of our American Dream in our beloved log home. There just isn't a chapter near me in a place where the census bureau says there are only 1.2 people per square mile!



David L. Johnson

I'm a retired soldier and have over 31 years of experience in the field of dignitary and executive protection that began with my military service. Currently, I'm President and founder of a company called ITG® Consultants, Inc. (www.itg4.com) where we offer training, consulting and protective services in executive and high risk environment security programs on a global basis. That's not to say we have offices everywhere, but we are fairly willing to board an airplane, leverage a global network of colleagues, and go ply our trade where and when it is needed.

I entered the Army in 1974 and had visions of becoming a police officer some day, so I chose to become a Military Policeman (MP). I was subsequently assigned to the 101st Military Police Company upon completion of all my training. Being a bit too young for Viet Nam, I joined the 101st shortly after they returned to Fort Campbell from Viet Nam. Dealing with a division full of airborne qualified combat veterans who were draftees was really interesting, to say the least. I decided that I liked the Army and made it my career. After a few other assignments, In 1979 I was assigned to the 66th MP Company, 95th MP Battalion in Karlsruhe Germany. During that time frame the terrorist group known as the Red Army Faction (RAF) was targeting the US Military in West Germany frequently.

Our Battalion Commander, could apparently read the writing on the wall. The British

Army's Military Police Corps ran a training program called The Close Protection Training Course. My Battalion Commander arranged to get some seats in that training program. At that time, I was a Squad Leader who had just been inducted into the Sergeant Morales Club – a club recognizing leadership that the Army estimates that only one out of every 1,000 Non-Commissioned Officers (NCOs) could achieve. So my career was going pretty good and I had high visibility within the Battalion. I was told that no other American had ever attended this course and asked if I'd like to volunteer and attempt to qualify to attend it. It sounded like an exciting challenge to me. So I did. I first had to go to Detmold, Germany and undergo a three day examination / qualification course. There were 30 British MPs and two Americans there. Out of the 32 of us on that course, four of us passed it, SSG Ragsdale, also from the 95th and me among them. So we became the first two Americans ever accepted into that training program. It was 8 weeks of some of the most professional training I had ever attended. Our instructors were guys who had faced some of the most challenging assignments of their time and had lots of counter-terrorism experience, all of whom were very willing to share their knowledge – it was this course and the next happenstance that led me to stay in this profession.

Shortly after graduating, the RAF attempted to assassinate US Army General Frederick Kroesen in Heidelberg, West Germany. He survived the attempt and the Army responded by establishing a protective team for him. Now there have been soldiers protecting generals ever since there's been Armies, but never one that used the modern methodology I had just learned. I was asked to volunteer to train, equip and organize this new unit. It angered me that someone wanted to kill that general just because he represented America. So, I volunteered again and got 15 untrained MPs assigned to the unit. As an NCO, training young soldiers is a part of your responsibilities and I set about training that unit based upon what I had learned in my course. We did a good job.

One day members of the unit detected

some RAF folks conducting surveillance on one of our protectees, they split their team and some of them went into a counter-surveillance mode while the rest took care of the General they were with and quietly got him out of the scene. They followed those folks back to their safe house and we put the German Police on them. That provided significant deterrence factors and we never had to face another actual attack. During that time frame though, the US military was continuing to be targeted by terrorists throughout Europe. The RAF blew up a car bomb in the parking lot of the US Air Force Headquarters in Germany, the Red Brigades kidnapped US Army Brigadier General Dozier in Italy, the November 17 organization was acting up in Greece and smaller actions were happening everywhere. With the blessing of the Generals I worked for, I wrote a letter to the Commanding General of The Army's Training and Doctrine Command (TRADOC) suggesting that we establish a course based on the UK model I went through, as it appeared that terrorists were going to continue to target military leaders for assassination and kidnapping...

Apparently, someone liked that idea as through the magic of General Officer back channel traffic, I was subsequently assigned to the Military Police School's Special Operations Branch in 1982. I was tasked with developing the first training program to address the issue and literally overnight I developed a 32 hour program that was given to students in the MP Corps investigative programs to start getting information into the field. Then we set about developing a full blown program. I had way more involvement in that process than my rank would have normally allowed: at that time, I was the only NCO in the MP Corps who had both formal school training and field experience. We developed a three week program that eventually became a regulatory prerequisite for anyone assigned full time protection duties. That course continues to this day.

With that done, I applied for and was accepted into the Criminal Investigator (CID) program and was subsequently assigned to the Atlantic Side of the Panama Canal. During that 3 year assignment I was routinely pulled out to support major protective operations but I set up a drug suppression effort and personally averaged purchasing

\$1.2 million worth of cocaine a year while there, which was a lot of fun.

After that, I was reassigned back to the school house to continue teaching protection for a few more years. My Army career culminated in assignment as Chief of Investigative Support for the CID Command's Protective Services Unit. That unit provides worldwide protective services for the most senior civilian and military leadership in the Departments of Defense and Army, and all of their foreign counterparts that visit the United States. I had some very interesting missions including taking then Chairman of the Joint Chiefs of Staff, General Colin Powell to Mogadishu, Somalia during Operation Restore Hope. We also put together a major protective operation for then retired General Norman Swartzkopf after the first Gulf War. That operation was once classified but since it came out in the newspapers that CID was providing him protection at one point, that part is in the public domain, so I can admit to it. I will tell you that I believe that we kept an act of terrorism from happening on US soil at the time and our unit did an outstanding job during that effort.

I retired from the Army in 1994, which was good timing. President Clinton had decided to intervene in Haitian affairs and returned ousted President Jean Bertrand Aristide to Haiti under Operation Restore Democracy. The company that had the State Department contract to protect Aristide, the first ever of its kind, had been experiencing some challenges. There was a walk off of half the team at one point. The CEO of that company, a former US Secret Service Special Agent, started to look for protection types and my name was thrown into his hat.

After he verified my background, I was on a plane headed to Port au Prince. Five days after I got there I was made Detail Leader. The contract was in peril and I was taken aside by very senior Bureau of Diplomatic Security Service Agents and got read the riot act. In short, if I didn't get that thing turned around, the company was going to lose the contract. I had one guy from my Army unit I brought along with me and we joined 21 other people on the team, none of which had been trained in protection, most of which were great folks.

During my first meeting with President Aristide I had to ask him for a favor. I wanted him to stay inside his National Palace for a week to give me time to do some hip pocket training and get things organized well. Then we got air support from the military to take him where he wanted to go after that until we could get the Haitians trained up in motorcade operations. He agreed and we pulled it off. We got 17 contract extensions after that and when President Rene Preval was elected and President Aristide stepped down that was the first peaceful transition of power in that nation's 183 year history! By that time, I had been away from home for a long time and needed to decompress. So after reorganizing the unit to serve two principals and new family members, I stepped down and

went home.

Thirty days later, that same CEO caught me on my cell phone while we were on a family camping trip in the wilds of PA. The Dayton Peace Accords had just been signed and the State Department had released its second protection request for proposal. The boss wanted me to come back, help write the proposal, recruit a team and stand by for deployment. So I did. We won the contract and I took a 12 man team to Sarajevo and set up a 17 month protective operation for US Ambassador Robert Frowick who had been recalled from retirement, was charged with enforcing some of the Dayton Peace Accord provisions and setting up elections for the three formerly warring entities. That was a wonderful and successful assignment and Ambassador Frowick retired again, which meant our contract ended and we all went home. During that detail, our team had to shoot at a fellow to make him behave well. Even though two Presidents, our Ambassador and the US Embassy Regional Security Officer all publically stated our team did well, that apparently led my boss to not want to do protection contracts anymore. I must say though, that I am very honored to have been the Detail Leader for the first two State Department protection contracts ever procured while working for that company. So I went to work for another company, because I am a protection professional and that's what I want to do for a living.

The US State Department ended its foreign aid program to Haiti and quit providing contracted Presidential Security Agents in June, 1998. The Government of Haiti wanted to keep contractors in their system so they released their own contract. I learned of that, we bid on the contract and won it. So I deployed another team to Port au Prince and set up protective operations for President Preval once again. Another election was held in the country and I got to plan my second inauguration. President Aristide won that one and I witnessed the second peaceful transition of power in that country's history.

There has always been a segment of Haitian society that loves Aristide and a couple of segments that hate him. So there were always risk factors and Coup D'état was a constant part of our threat matrix.

In 1994, during Aristide's first administration, I had the US Army's 10th Mountain Division guarding the perimeter of the National Palace and providing access control, Quick Reaction Forces (QRF) and motorcade Counter Ambush Team support.

In November of that year, the Haitian Army, which had been disbanded because they are the ones who forced Aristide from office in the 1991 Coup D'état, started demonstrating around their former Army headquarters demanding back pay and other concessions. About half of that 7,500 man Army showed up for 3 days in a row to demonstrate, across the street from the palace. On the third day, the soldiers in our Northeast guard shack noted some guys in civilian clothes carrying rifles heading into the crowd. About that time some shots rang out at the Haitian Army Headquarters and our soldiers ordered those guys they saw to stop and drop their weapons. Those men made a bad career choice and tried to take on the 10th Mountain Division. Shortly thereafter it was 10th Mountain 8, Haitian Army Zero. The QRF com-

mander deployed his troops immediately to disband the demonstration and owned the Haitian Army Headquarters in about 10 minutes. After that, President Aristide ordered the Army permanently disbanded and the Haitian Legislature concurred. Ever since that day, the former soldiers of that nation's army were, what may be termed, disgruntled former employees; all 7,500 of them.

So when Aristide won re-election, they began to organize and start a new effort at a coup. In July of 2001, they attacked the Haitian National Police SWAT compound, killed 18 SWAT officers, broke into their weapons bunker and stole all their weapons and ammunition. At that time, I advised the Haitian Security leadership that the same kind of assault would be conducted on the National Palace unless some things changed. They didn't change and sure enough, on December 18, 2001, the rebels attacked the national palace at 2:30 on a Sunday morning. They had done their surveillance and threat assessment well. Our team was charged with the protection of the President and not of the physical facilities he was at. The rebels knew that the President and our team were at the President's private residence on the other side of town and they tried to take the Palace away from the Haitian security elements there. They nearly succeeded, and actually took half of the building during their armed assault. They left on their own accord when the former Haitian Army Colonel Guy Phillipe, who was leading this revolt didn't show up with the 60 reinforcements he was supposed to bring to the party.

That rebellion grew in success and they took over most of the Northern half of the country, easily overwhelming the understaffed and under equipped Haitian National Police everywhere they went. Colonel Phillipe said on public radio that he was going to give himself a birthday present by killing President Aristide on his birthday, which was the upcoming Sunday. Since Colonel Phillipe had done and accomplished everything he said he was going to do up until that point, there was no reason to disbelieve him.

As that day came, we knew that both the Haitian Police and the Haitian security elements were suffering from desertions. We also were suffering from a lack of ammunition, due to the arms embargo, and had only enough for just one good fight. The rebels were positioned just on the other side of a dry riverbed from the President's house. We were outnumbered and out gunned. Estimates of their size ranged between 250 and 750 armed rebels. We had 16 effective members of our team and about 40 dedicated Haitian Security Agents along with a very professional Haitian Counter Ambush Team, all of whom we had trained.

That night President Aristide asked me to coordinate his departure from his country. I implemented the contingency plans we had made, contacted the US Ambassador's office and let those diplomats do their thing. By 5:30 that morning, on February 29th, 2004, they had a plane sitting on the tarmac at Port au Prince International Airport. We evacuated the President, his family members, all of our employees, their loved ones, without firing a single shot in anger - or getting shot at. We then made the longest flight of my life while the State Department tried to find a place that would accept him. We finally dropped President Aristide and his family off at the Democratic Republic of the Congo. Since

we boarded the plane with nothing but our go bags, the clothes on our back, the weapons in our hands and all the ammunition we could carry, coming back into the US was a bit interesting but it was all coordinated with the State Department. All of our family members had been kept abreast of our status during the whole time. The CEO, CFO and COO of our company met us plane side at the port of entry we landed at. So it was really well done all the way around.

I will be happy to offer my assistance and am looking forward to getting to know everyone!

Prior to that, I got to achieve one of my dreams and create a civilian training program and in December of 2003, we formed a business group called The International Training Group™ and offered our first 120 hour Basic Executive Protection Training Course. So after we left Haiti, I still had something to do that I enjoyed. We built up three additional courses, won some contracts in Iraq and Afghanistan, which I managed from home as I began another battle: I was getting cancer and had to fight that as well. I don't recommend that to anyone, so if you can avoid that do so! I'm a very lucky guy, at that time, only 2% of people with my type of cancer survived. I'm now on my 7th year, so guess the good Lord didn't want me yet.

In 2006, the CEO of the company I worked for wanted to change directions and I wanted to stay in the field that I loved. So we worked out a compromise and I acquired the business group I developed and had been leading. I founded ITG® Consultants, Inc., and through mutual agreement, my key staff came with me. We started with just our training programs but realized that training alone would not put food on the table all year. So we formed a second business group called ITG® Consulting Services and began offering threat and vulnerability assessments, program and policy development and other consulting services. Since then, we have established ITG® Protective Services and have returned to offering contracted dignitary and executive support. We currently have about 500 alumni of our training programs and all of our protective operations are currently being conducted overseas with China, Mexico and Haiti, after the earthquake, being our largest areas of operation.

If any chapter member is interested in this line of work, or needs assistance with issues in this realm,

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Welcome to the Central Pennsylvania Chapter of ASIS International, a society devoted to promoting the security profession worldwide. For more information about ASIS International, please visit the ASIS International website at www.asisonline.org.

We are located in the South Central region of Pennsylvania, near the state capitol of Harrisburg. Our Chapter area includes Harrisburg, Lancaster, Lebanon, York and Carlisle, PA. Monthly chapter breakfast meetings are usually held on the third Thursday of each month at 7:45 AM. The meetings are held in the Harrisburg/Camp Hill/Hershey area.